

## PURE SUPERYACHT REFIT INTRODUCES ITS PORTFOLIO

Pure Superyacht Refit, based in Palma de Mallorca, Spain – an emerging hub for Superyacht refits in the Mediterranean - offers a specialist refit management service tailored to the needs of the world's most discerning owners, captains and management companies. The company prides itself on its discreet, personal service and its outstanding reputation, which is based on the quality of its work and its track record of delivering every single one its projects to the required specifications and stipulations.

Located in the STP (Servicios Técnicos Portuarios) facility in the heart of Palma de Mallorca, Pure Superyacht Refit is able to offer some of the most up-to-date and advanced services for a boatyard in the Mediterranean. On-site facilities include berthing for yachts up to 90m, hauling up to 700 tonnes, 70,000sqm of dry dock, round the clock security and a fuel dock, while its close proximity to amenities such as restaurants, cafes, hotels, apartments, shopping and nightlife make it an ideal location for visiting captains and crew while a refit project is underway.

The team at Pure Superyacht Refit have years of experience and are experts in their field. Headed up by Nic Clarke, a former professional skipper and a former world champion with over 20 years of experience in professional yacht racing including America's Cups, Admiral's Cups, and ocean races, the company was founded in response to the increasing demand for professional specialist refit management services.

Services provided by Pure Superyacht Refit include:

**Management** – The team at Pure Superyacht Refit work closely with owners, captains and management companies through the project's inception, completion and beyond. One-to-one relationships are forged with captains, crew, managers and owners' representatives enabling Pure Superyacht Refit to discuss options, thoughts and findings, make decisions, react and ultimately ensure that the refit is running smoothly and successfully. A photographic library of works and a daily log are compiled for log taking, technical reporting and future reference.

**Initial planning** – Working closely with the client, captain or manager, Pure Superyacht Refit determines the scope of work required, the likely timeframe and any specialist requests. Technical and design information will be collated, independent specialist visits will be arranged to initiate the

tendering process and initial budgeting. Berthing and haul out facilities will also be secured, contractors will be selected and work lists finalised. At this stage a time line and budget will be drafted. Pure Superyacht Refit can also arrange any shore support requirements such as accommodation, flights, visas etc if required.

**Selection of contractors** – Pure Superyacht Refit can organise tender quotes with clients, discussing and advising on varying options and the capabilities of shortlisted craftsmen and project time constraints. They organise the acceptance of contracts and the scheduling of stage payments, representing the client interests to guarantee the highest level of workmanship at the correct price point.

**Pre-arrival preparation** - Prior to arrival, Pure Superyacht Refit will ensure all involved parties are updated on dates and time of arrival for immigration and customs official procedures. They activate all shore support requests and prepare accommodation, car hire etc. They also notify all selected craftsmen of the pending arrival and time line to begin refit work and ensure all necessary contract formalities are complete and specific pre-ordered items have arrived or are on delivery schedule.

**Logistics** - Following consultation with clients, Pure Superyacht Refit can take care of all logistics, whether it's the coordination of scaffolding for tent covering, cutting access holes in the hull, or just the scheduling of cranes and transport. With their extensive knowledge of the industry, they can plan the efficient and smooth flow of materials, resources and services.

For more information on Pure Superyacht Refit and to view projects completed to date, visit [www.pureyacht.com](http://www.pureyacht.com) or email Nic Clarke on [office@pureyacht.com](mailto:office@pureyacht.com)

**Ends**

**For more information**

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