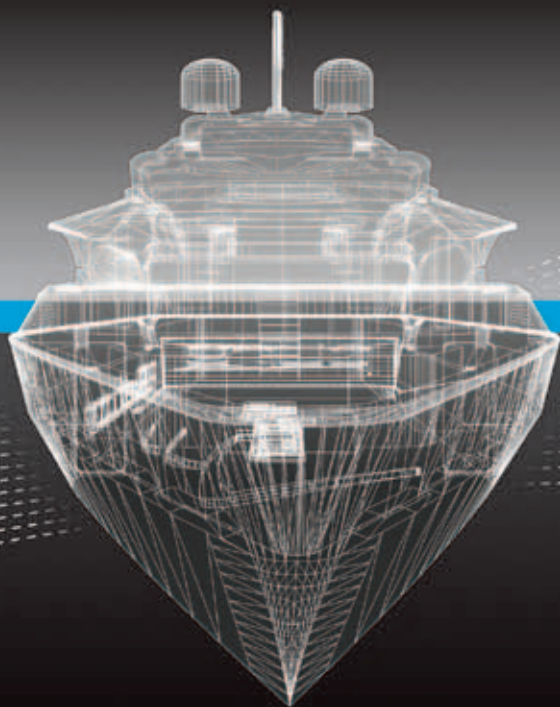


pure

NIC CLARKE
SUPERYACHT REFIT



The elegant refit solution...worldwide



“Excellent. A very professional service, Nic has the right attitude to make any refit a success.”

Jeremy Jordan, Chief Engineer – M/Y Slipstream

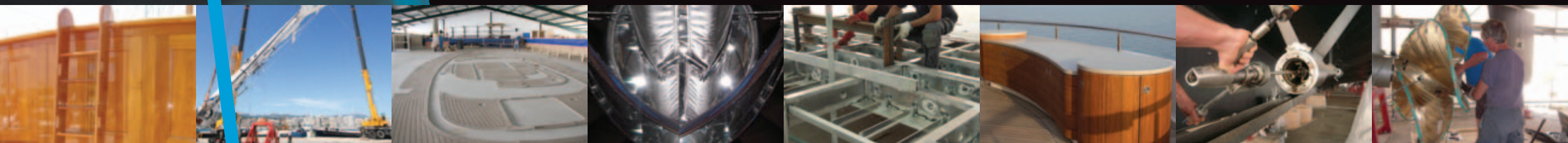
WELCOME TO PURE

A VESSEL AS MAJESTIC AND METICULOUSLY CRAFTED AS A SUPERYACHT DEMANDS EXEMPLARY TREATMENT THROUGHOUT ITS LIFE. THIS IS WHY PURE WAS ESTABLISHED.

PURE offers a totally independent, professional, specialist refit service – one tailor-made to suit the individual needs of discerning owners, captains and management companies.

Based in Palma de Mallorca, PURE can access the highest concentration of highly skilled professionals in the Mediterranean who, when marshalled by our exceptional project management, will deliver your project to the highest specifications and standards.

Palma de Mallorca houses a large community of ‘expat’ owned, managed and run companies servicing the superyacht refit sector. This allows PURE to provide a high performance service without the frustrations of language barriers, trade unions, work ethics and working weekly hours constraints, often found in other parts of the Mediterranean. Delivering a timely, unrivalled service exceeding clients’ expectations.



“We have immediately been impressed with the quality and the reactivity of the services on behalf of Nic’s management. Furthermore, all of the current yacht services and materials are available on site. Warm thanks to Nic who did help CMN with a lot of flexibility for the resolution of various warranty works.”

Mathieu Koechlin, New Build Manager CMN

ABOUT

PURE

WHEN YOU ENTRUST YOUR REFIT AND REPAIR PROJECT TO PURE, YOU CAN REST ASSURED IT'S IN THE SAFEST OF HANDS.

PURE's multilingual staff have decades of experience and expert knowledge of the world's shipyards, marine industry and the superyacht sector. The team consists of professionals with specific experience and qualifications, dedicated to ensure your project gets the skills and attention demanded, delivering you a truly superior service.

Through the distinctive hands-on approach and the meticulous attention to detail, PURE has quickly become renowned within the industry as providing a tailor-made, unsurpassed solution to clients' refit and repair needs and recognised as a leading provider in the service of superyachts.

PURE remains at heart a personable company which prides itself on integrity and commitment, providing a pragmatic and uncomplicated service to the highest level, building long-term relationships throughout your refit period and beyond.

Based in Palma de Mallorca, the true heart and hub for superyacht refits and service in the Mediterranean, PURE also offers its services to clients wherever located or preferred.

PURE's team is headed by project manager/owner Nic Clarke, a former professional skipper with decades of experience in the marine industry. Nic is a veteran of 20+ years of professional yacht racing as team manager, boat captain and sailor. He has taken part in America's Cups, Admiral's Cups, ocean races, has represented six countries in international competitions and competed with the world's best sailors. A former double world champion, Nic is also a qualified engineer.

“ I've used Nic at PURE for refits in the past and if I want the yacht finished on time and within budget then I won't hesitate to use him each and every time. Brutally efficient! **”**

Mike Carr, Captain – M/Y 777



With his fastidious attention to detail and performance-driven style, Nic and PURE have quickly become a favourite with captains, managers and owners. Encouraged by the demand for his services and the need for specialist independent refit management, Nic formed PURE Superyacht Refit, determined to deliver an exceptional service to the superyacht industry.



INTRODUCING OUR SERVICES

PURE PROVIDES THE ALL-ROUND MANAGEMENT, COORDINATION AND RESPONSIBILITIES YOU WOULD NORMALLY FIND IN A CLOSED YARD FACILITY BY BECOMING, IN EFFECT, A 'VIRTUAL' SHIPYARD.

PROJECT MANAGEMENT SERVICE

- Initial planning
- Work list and schedule compiling
- Budget preparation and allocation
- Shipyard booking and special ordering initiated
- Contractor tendering, processing and selection
- Pre-arrival preparation, shore service
- On-site, hands-on project management and supervision
- Quality compliance and control
- Monitoring of financial position and accounts reporting
- Regular progress meetings and reporting to lead personnel
- Class survey compliance and approval
- Sea trials
- Technical summary on completion
- Post-refit service, support and warranty

“ Upon completion of the refit Nic presented us with a well documented report of the full scope of works including a full pictorial history plus the accounting and reporting of the expenditure was presented in such a way that it was clear and easy to interpret. **”**

Glen McDonnell, Captain – M/Y Project 229

ADDITIONAL SERVICES PROVIDED

- Naval architecture and design services
- Interior/exterior design and planning
- 2D/3D CAD project representations and models, project visualisation
- Plans and construction drawings prepared and class approved where necessary
- Full accounting service, reporting and invoice payment implementation
- Extensive photographic library and daily log of project for reference
- Temporary Import administering (tax exemption for qualifying vessels)
- Customs, shipping and import clearance and service

“ Using PURE's unique service gives us the best of both worlds... the security, liability and accountability of a shipyard with the freedom of contractor/craftsmen selection. Combined with independent specialist project management, full accounting services and tax exemption administering, the 'virtual shipyard' concept certainly works for us. **”**

Captain – 70+ M/Y





PURE PALMA



PALMA DE MALLORCA IS THE HUB FOR SUPERYACHT REFIT AND OPERATIONAL SERVICE PROVIDERS IN THE MEDITERRANEAN.

PURE Superyacht Refit is based within the STP facility in Palma de Mallorca. Uniquely the STP facility is an 'open' facility, which means that PURE can offer clients the total freedom of choice over contractor selection for new and warranty works. STP requires companies basic official documents as proof to permit access to carry out works within.

With the quality of excellence, the flexibility and freedom of contractor choice, the large numbers of highly skilled craftsmen across all superyacht services and trades, it was a natural decision for PURE to make STP and Palma its main location.

Palma houses a large 'expat' community, many of whom are in the nautical service industry as company owners, managers and workforce. This makes the trials of language barriers, work ethics, trade unions and working week hourly constraints often found in other refit areas non-existent in Palma.

Therefore PURE can provide you with a timely and cost-effective alternative to other Mediterranean locations.

STP and PURE are located within five minutes walk of the downtown restaurants, shops, hotels, bars, apartments and general relaxation. A ten minute drive finds you at the international airport where a two hour flight will take you anywhere in Europe.

Mallorca provides a climate envied by many other refit locations enabling works to be carried out all year round. It also provides world-class championship golf courses, fine dining, excellent outdoor activities and pursuits including hiking, climbing, sailing, fishing... In fact it is the perfect place to position your vessel for her refit needs.

A highly skilled and abundant workforce, great location, beautiful surroundings, wonderful climate all year round, fantastic relaxation and recreational facilities. The natural choice... The PURE choice!

PURE/STP'S FACILITIES

- 105,000 m² total area. 70,000 m² hard standing, 35,000 m² berthing
- 53 vessel berths to 100m length overall
- Five travel lifts ranging from 30T through to 700T maximum
- Six keel pits accommodating sailing yachts up to 60m
- Up to 600 amp 3 phase electric, compressed air and fresh water throughout
- Pressurized seawater and fire fighting pedestals for larger vessels
- Wireless internet access throughout
- Fuel dock
- 24-hour manned and CCTV security

“Initially we visited Palma for warranty works but soon found the potential in addressing numerous other aspects of improvements/reworks all around the yacht that PURE could comfortably manage on our behalf. As we moved further into our yard period it was clearly apparent that Nic Clarke understood all of our requirements in a time/quality/budget aspect and we soon gained an enormous amount of trust in PURE handling our project.

The yacht was barely five months old so it had had a good running-in phase which allowed us to identify which areas we wished to concentrate on in addition to warranty works. Nic Clarke liaised perfectly between the yacht and the shipyard understanding both parties' requirements.

The refit project was run between the yacht, the yard and PURE. Bringing in a third party at a time of warranty could be dangerous, but again this is testimony to PURE's approach as to how successful the project was. Proof in point was the fact that we returned for a second and third time after successive seasons to continue/complete warranty items as well as major upgrades on equipment. Several steps forward.”

Phil Stevens, Captain – M/Y Slipstream



CASE STUDIES

AMELS 52M MY

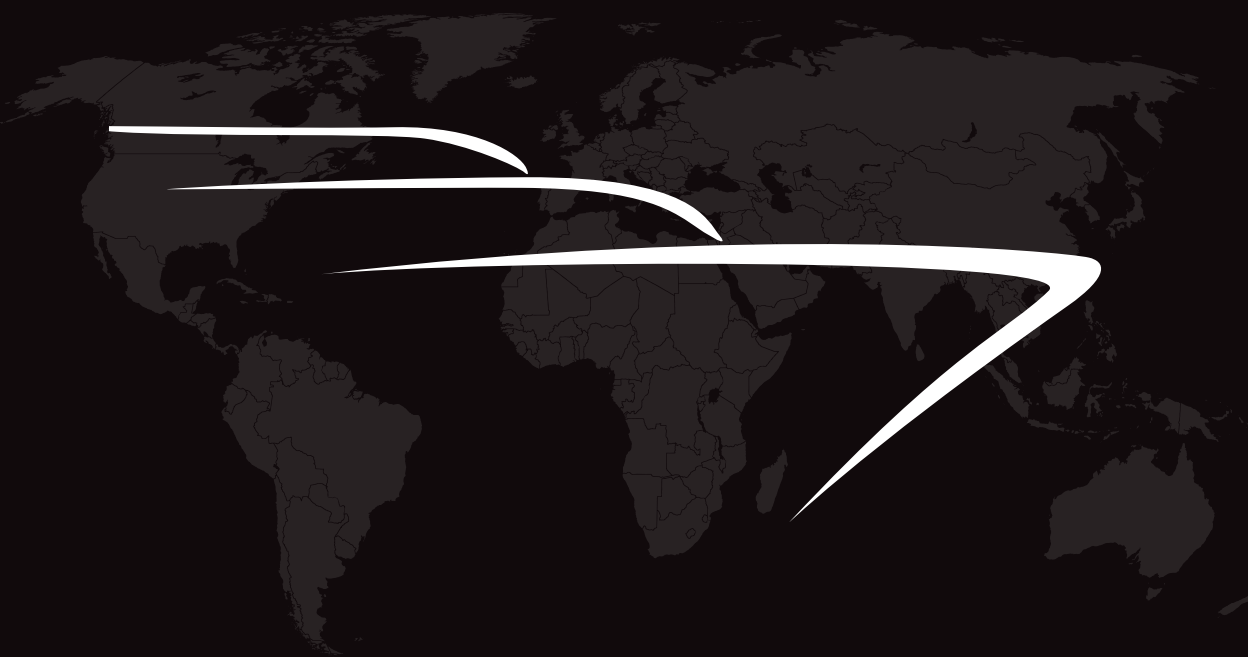
- 2x1.5m square access holes cut in hull plating
- Old generators removed and new Kohler units fitted
- New main engines and generators exhausts
- New engine management system
- New compressors and HEM water treatment system
- Stabilisers removed and system serviced
- Main engines overhauled
- Total new topsides paint and engine room re-painted
- New AV/IT throughout
- Interior fine cabinetry and french polishing carried out
- New awnings
- New AC system
- Hull sandblasted and new antifoul system applied
- New swim platform constructed and extended by 1m
- Teak deck works
- Safety equipment serviced and certified
- Tanks gas freed and cleaned
- Soft interior works
- Prop analysis and balance
- All works to Lloyd's Register approval where required
- Accounting and Temporary Import administered



FEADSHIP 47M MY

The extensive list of engineering works included:

- Hull sandblasted to steel
- New antifoul system applied
- 2x2m square holes cut in hull
- Generators removed and replaced with new Caterpillars
- New main engine and generators exhausts
- Internal frame and support structure cut out/modified and installed for stabilisers
- New Quantum ZeroSpeed stabilisers fitted
- New Asea shore power converters
- Main switchboards and engine management systems modified and upgraded
- Shaft and drive trains removed and overhauled complete with laser alignment
- Propellers analysed, tipped and balanced
- Accounting and Temporary Import (tax exemption) administered
- Works carried out to Lloyd's class standard



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